# Government of India Ministry of Textiles Officer of Development Commissioner (Handicrafts) (Marketing Section)

#### **Revised International Marketing Plan 2020-21**

#### **Annexure-I**

Approved Revised Proposals for organizing/participation in International Marketing Events outside India under MSS Scheme during 2020-21

#### **Annexure-II**

Approved Revised Proposals for organizing/participation in International Marketing Events in India under MSS Scheme during 2020-21

The Revised Calendar supersedes the earlier approved International Marketing Calendar 2020-21 circulated vide this office circular no. M-11014/2(28)/2019-20/MSS(IM) number dated 11.03.2020.

## (ANNEXURE I)

# Approved Revised Proposals for organizing/participation in International Marketing Events outside India under MSS Scheme during 2020-21

						Activity proposed wi	proposed with the help of DC(H)		
Month	S.No.	Name of Event	Date of Event/ Activity	City / Country	Implementing Agency	Name of Activity proposed under MSS Scheme - Type of Activity/event	Amount Proposed (Rs. In lakh)	No. of Exhibitors (E) / Artisans (A)	
1	2	3	4	5	6	7	8	9	
September, 2020	1	Virtual Buyer Seller Meet (Focus on Australia Market)	September, 2020	To be organized virtually on the web	CEPC	Virtual BSM with special focus on Australia	15	E=50	
October, 2020	2	Virtual Buyer Seller Meet (Focus on Hong kong Market)	October, 2020	To be organized virtually on the web	CEPC	Virtual BSM with special focus on Hong Kong	15	E=50	
	3	Virtual Buyer Seller Meet (Focus on Sweden, Denmark, Finland, Norway)	November, 2020	To be organized virtually on the web	EPCH	Virtual Buyer Seller Meet (Sweden, Denmark, Finland, Norway)	20	E=40	
November, 2020	4	Virtual Buyer Seller Meet (Focus on Poland, Austria Czech Republic)	November, 2020	To be organized virtually on the web	EPCH	Virtual Buyer Seller Meet (Poland, Austria & Czech Republic)	20	E=40	
	5	Virtual Buyer Seller Meet (Focus on Australia, New Zealand)	November, 2020	To be organized virtually on the web	EPCH	Virtual Buyer Seller Meet (Australia & New Zealand)	20	E=40	
November, 2020	6	Virtual Buyer Seller Meet (Latin American Countries - Uruguay, Chile & Colombia)	November, 2020	To be organized virtually on the web	EPCH	Virtual Buyer Seller Meet (Latin Americal Countries)	20	E=40	
	7	Virtual Buyer Seller Meet (Focus on UAE & Middle East)	November, 2020	To be organized virtually on the web	CEPC	Virtual BSM with special focus on UAE & Middle East	15	E=50	

	8	AF-L' Artigiano in Feria	05-13 December 2020	Milan, Italy	EPCH	Participation in Exhibition / Live Demonstration	50	E=20 A=5
	9	-do-	-do-	-do-	CCIC	Participation in Exhibition	19	
	10	-do-	-do-	-do-	ITPO	Participation in Exhibition	30	A=8
December, 2020	11	Virtual Buyer Seller Meet (Focus on USA)	December, 2020	To be organized virtually on the web	CEPC	Virtual BSM with special focus on USA	15	E=50
	12	Virtual Buyer Seller Meet (Focus on Europe)	December, 2020	To be organized virtually on the web	CEPC	Virtual BSM with special focus on Europe	15	E=50
	13	Domotex	15-18 January 2021	Hannover, Germany	EPCH	Awareness Campaign	10	
	14	Maison&Objet Fair	16-20 January, 2021	Paris, France	EPCH	Thematic Exhibition & Handicrafts Awareness Campaign	50	
	15	Ghana International Trade Fair	January 28-30,2021	Accra, Ghana	ITPO	Participation in Exhibition	30	A=8
January, 2021	16	Dhaka Intl. Trade Fair	Janauary 1-31,2021	Dhaka	ITPO	Participation in Exhibition	30	A=8
	17	Heimtextile	January, 2021	Frankfurt, Germany	CEPC	Participation in Exhibition	53	E=10
	18	-do-	-do-	-do-	CCIC	Participation in Exhibition	19	
	19	Atlanta International Gift & Home Furnishing Market	January, 2021	Atlanta, USA	EPCH	Handicrafts Awareness Campaign	10	
January, 2021	20	India Show	December/January 2021	Colombo (Sri Lanka)	ITPO	Participation in Exhibition	30	A=8
	21	Tokyo International Gifts Show	03-05 February, 2020	Tokyo, Japan	EPCH	Participation in Exhibition	50	E=10
	22	NY NOW 2021	6-10 February, 2021	New York, USA	EPCH	Handicrafts Awareness Campaign	10	
February, 2021	23	Spring Fair	7-11 February, 2021	Birmingham, UK	EPCH	Live Demonstration by Artisans	30	A=5
	24	-do-	-do-	-do-	CCIC	Participation in Exhibition	19	

	25	Ambiente Fair	19-23 February, 2021	Frankfurt, Germany	EPCH	Live Demonstration	35	A=5
	26	-do-	-do-	-do-	EPCH	Brand Image Promotion Seminar	15	
	27	-do-	-do-	-do-	CEPC	Participation in Exhibition	53	E=10
February, 2021	28	Reed Gift Fair	20-23 February, 2021	Sydney, Australia	EPCH	Participation in Exhibition	35	E=5
	29	Virtual Buyer Seller Meet (Focus on Chile and Colombia)	February, 2021	To be organized virtually on the web	CEPC	Virtual BSM with special focus on Chile & Colombia	15	E=50
	30	Sourcing at Magic	February, 2021	Las Vegas, USA	CCIC	Participation in Exhibition	19	
	31	-do-	-do-	-do-	CCIC	Participation in Exhibition	19	
March, 2021	32	Domotex Asia	26-28 March 2021	Shanghai, China	CEPC	Participation in Exhibition Abroad	51	E=15
	33	-do-	-do-	-do-	CEPC	GI Theme Pavilion	7	A=2
	34	The Inspired Home Show	March, 2021	Chicago, USA	EPCH	Participation in Exhibition	35	E=5
March, 2021	35	India Show	March, 2021	Lima,Peru	ITPO	Participation in Exhibition	30	A=8
	36	India Show	March, 2021	St. Petersburg	ITPO	Participation in Exhibition	30	A=8
	37	Cairo International Fair	March, 2021	Cairo (Egypt)	ITPO	Participation in Exhibition	30	A=8
	38	India Show	March, 2021	Santigo, Chile	ITPO	Participation in Exhibition	35	A=8
						Total (in Rs. Lakh)	1004	616 Participants

## (ANNEXURE II)

## Approved Revised Proposals for organizing/participation in International Marketing Events in India under MSS Scheme during 2020-21

		Name of Show	Date of Event / Activity			Activity proposed with the help of DC(H)			
Month	S. No.			City / Country	Implementing Agency	Type of Activity/event Name of activity proposed under MSS scheme	Amount Proposed (Rs. In lakh)	No. of Exhibitors (E) / Artisans (A)	
1	2	3	4	5	6	7	8	9	
1 2020	1	Indian Fashion Jewellery & Accessories Show - A Virtual Trade Fair	01-04 June, 2020	Organised Virtually on the Web and attended globally	EPCH	International Publicity, Brand Promotion through Electronic media	30		
June, 2020	2	A study on COVID-19: Challenges, opportunity & threat for Indian Handicraft Exports: an impact assessment	June, 2020	New Delhi, India	EPCH	A study on COVID-19: Challenges, opportunity & threat for Indian Handicraft Exports: an impact assessment	14		
July, 2020	3	IHGF Delhi Fair Spring 2020 - a Virtual Trade Fair (IHGF Delhi Fair was scheduled from 15-19 April, 2020 however due to COVID-19, the fair rescheduled and organized as Virtual edition from 13-19 July, 2020)	13-19 July, 2020	Organised Virtually on the Web and attended globally	EPCH	International Publicity, Brand Promotion through Electronic media	200 (Rs.100 lakh released as advance in 2019-20, balance will be released as reimbursement during 2020-21 after the completion of the event)		
	4	-do-	-do-	-do-	-do-	Participation of Crafts from North Eastern Region States	47.69 (Rs.23.85 lakh released as advance in 2019-20, balance will be released as reimbursement during 2020-21 after the completion of the event)	A=25	
	5	-do-	-do-	-do-	-do-	Participation of Crafts from Jammu & Kashmir	15	E=20	
July, 2020	6	-do-	-do-	-do-	EPCH	Product Promotion Fashion Show	15		

	7	IHGF Delhi Fair Autumn 2020 - a Virtual Trade Fair	14-18 October, 2020	To be organised Virtually on the Web	EPCH	Participation of Crafts from North Eastern Region States, Northern Region, Central Region, Southern Region, Western Region, Eastern Region	50	A=100
October, 2020	8	-do-	-do-	-do-	-do-	Participation of Entrepreneurs in Exhibition	50	E=1000
2020	9	-do-	-do-	-do-	EPCH	Product Promotion Fashion Show	15	
	10	-do-	-do-	-do-	EPCH	International Publicity and Brand Promotion of Virtual Trade Fair through Digital / Electronic / Social media, online campaign	75	
	11	India International Hospitality Expo (IHE 2020) - A Virtual Trade Fair	2-5 December 2020	To be Organised Virtually on the Web	EPCH	Participation and Showcasing of Sustainable Eco-Friendly Crafts of North Eastern Region	15	A=15
	12	-do-	-do-	-do-	-do-	Participation of carpets/home furnishings/decoratives entrepreneurs	40	E=60
December,	13	India International Mega Trade Fair	December, 2020	Kolkata, West Bengal, India	EPCH	Thematic Exhibition (Eastern Region)	15	A=15
2020	14	-do-	-do-	-do-	-do-	Thematic Exhibition (North Eastern Region)	15	A=15
	15	India Carpet Expo	December, 2020	Hyderabad, Telangana, India	CEPC	Thematic Exhibition in Hyderabad	50.4	E= 20
	16	-do-	-do-	-do-	-do-	Theme & GI Pavilion	10	A=2
	17	India Carpet Expo	December, 2020	Chandigarh, India	CEPC	Thematic Exhibition in Chandigarh	50.4	E=20
	18	-do-	-do-	-do-	-do-	Theme & GI Pavilion	10	A=2
January,	19	Pashchimi Rajasthan Udyog Hastshilp Utsav	January, 2021	Jodhpur, Rajasthan, India	EPCH	Participation in Exhibition	15	A=15
2021	20	International Craft Exposure Programme	January, 2021	New Delhi, India	Dastkari Haat Samiti	International Craft Exposure Programme	10	A=5
February, 2021	21	India Carpet Expo	February, 2021	Bangalore, Karnataka, India	CEPC	Thamtic Exhibition in Banglore	50.4	E= 20

February, 2021	22	-do-	-do-	-do-	-do-	Theme & GI Pavilion	10	A=2
	23	IHGF Delhi Fair (Spring) 2021	16-20 March, 2021	IEML, Greater Noida, Delhi NCR, India	EPCH	Thematic Exhibition (Crafts of North Eastern Region)	48	A=20
	24	-do-	-do-	-do-	-do-	Product Promotion Fashion Show	30	
	25	IHGF Delhi Fair (Spring) 2021(International Publicity and Brand Promotion and Electronic media)	16-20 March, 2021	IEML, Greater Noida, Delhi NCR, India	EPCH	International Publicity and Brand Promotion and Electronic media	175	
March, 2021	26	India Industrial Fair 2021 (India Industrial Fair was scheduled from 19-22 March 2020, however due to COVID-19, the fair rescheduled and will be organized during March, 2021)	March, 2021	Jodhpur, Rajasthan, India	EPCH	Reverse Buyer Seller Meet	48 (Rs.23.52 lakh released as advance in 2019-20, balance will be released as reimbursement during 2020-21 after the completion of the event)	E=50
	27	HINDTEX	February/March 2021	Varanasi, UP, India	Eastern U.P. Exporters' Association (EUPEA)	Reverse Buyer Seller Meet	35	E=50
						Total (in Rs. Lakh) (A)	1138.89	1456 Participants
						Amount released during 2019-20 for activities scheduled in 2019 but due to COVID-19, rescheduled and organized in 2020 (in Rs. Lakh) (B)	147.37	

Financial assistance sought during 2020-21 (in Rs. Lakh) (A-B)

991.52